IN THE UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF NORTH CAROLINA CHARLOTTE DIVISION

Scott E. Dimmick and : Jodie C. Dimmick. :

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Plaintiffs, :

:

vs. : No. 3:21-cv-00459-FDW-DCK

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Partners Insurance Agency, Inc., : Emerson L. Dimmick, and :

Karen A. Dimmick,

:

Defendants. :

Motion of Plaintiffs/Counterclaim Defendants Scott E. Dimmick and Jodie C. Dimmick for Judgment on the Pleadings as to All Counterclaims Pursuant to Federal Rule of Civil Procedure 12(c)

Plaintiffs/Counterclaim Defendants Scott E. Dimmick and Jodie C. Dimmick by undersigned counsel file this motion for judgment on the pleadings as to all counterclaims stated by Defendant/Counterclaim Plaintiff Emerson L. Dimmick.

Introduction

Plaintiffs/Counterclaim Defendants Scott E. Dimmick
("Scott") and Jodie C. Dimmick ("Jodie") have sued
 Defendants/Counterclaim Plaintiffs Emerson L. Dimmick ("Emerson"),

Karen A. Dimmick ("Karen") and Partners Insurance Agency, Inc., for breach of contract and related claims arising out of Defendants' failure to make payments under a certain agreement for the sale of an interest in a business known as Stanly Insurance Services ("SIS") dated January 1, 2018 ("Agreement").

- 2. Emerson has asserted two counterclaims against Scott, both for alleged breach of oral contracts pertaining to their antecedent relationship as co-owners of SIS.
- 3. Such alleged agreements are nowhere mentioned in the Agreement, and the Agreement's integration clause contains no exception making reference to such alleged prior oral agreements. See ECF Doc. #48, pp. 11-12 (alleging oral, antecedent agreements); Doc. 45-1, p. 7 (integration clause).
- 4. The first counterclaim ("Counterclaim I") asserts breach of an alleged oral "Compensation Agreement" under which Emerson claims Scott failed to make payment to him.
- 5. The second counterclaim ("Counterclaim II") asserts breach of an alleged oral "Profit Agreement" under which Emerson also claims Scott failed to make payment to him.

6. Scott and Jodie have asserted the affirmative defenses of the statute of limitations and Parol Evidence Rule and now seek judgment on the pleadings for Defendants' failure to sufficiently state claims as a matter of law in both Counterclaims I and II. See ECF Doc. #49, p. 9.

A. North Carolina's statutes of limitations bar Defendants' Counterclaims I and II.

- 7. North Carolina's statute of limitations for claims of unpaid wages is two years. See N.C.G.S. § 95-25.22(f).
- 8. North Carolina's statute of limitations for claims of breach of contract is three years. See N.C.G.S. § 1-52(1).
- 9. Emerson has asserted that both the "Compensation Agreement" and "Profit Agreement" predated the Agreement.

The conduct of the Parties in the performance of the Agreement and the operation of [Stanly Insurance Services] makes clear there were understandings and agreements that were not incorporated into the written Agreement and are enforceable among the Parties including, without limitation, the Profit Agreement and the Compensation Agreement.

See ECF Doc. #48, p. 10, ¶ 17 (italics added).

10. Counterclaims do not relate back to the date a plaintiff's action was filed. See *Upchurch v. Harp Builders, Inc.*, 2022-NCCOA-

- 301, ¶ 9, 872 S.E.2d 176, 178 (N.C. App. 2022); *Pharmaresearch Corp. v. Mash*, 594 S.E.2d 148, 152 (N.C. App. 2004).
- 11. Where the facts are admitted or established, the question of whether a claim is barred by the statute of limitations "becomes one of law for the court." *Id.* (citing *Pembee Mfg. Corp. v. Cape Fear Constr. Co., Inc.*, 69 N.C. App. 505, 317 S.E.2d 41 (1984), *aff'd* 313 N.C. 488, 329 S.E.2d 350 (1985)).
- 12. A party asserting a claim bears the burden of rebutting a limitations defense once asserted. See *Georgia-Pac. Corp. v. Bondurant*, 344 S.E.2d 302, 304 (N.C. App. 1986); see also *Lea Co. v. N.C. Bd. of Transp.*, 308 N.C. 603, 304 S.E.2d 164 (1983) ("North Carolina, apparently alone among American jurisdictions, continues to adhere to the rule that once the statute of limitations has been properly pleaded in defense the burden of proof shifts to the plaintiff to show that the action was filed within the statutory period.") (further citations omitted).
- 13. Here, however, Emerson's counterclaims *as stated* are inherently self-defeating on the issue of timeliness.

- 14. Emerson first filed claims on the alleged oral arguments both the Compensation Agreement and Profit Agreement on December 2, 2021, more than three years after the parties' Agreement was executed on January 1, 2018. See ECF Doc. #30.
- 15. Any claim Emerson desired to state under any alleged oral agreement predating the parties' written Agreement must have been filed, at a minimum, within three years of January 1, 2018, irrespective of the date of the filing of this action by Plaintiffs.
 - 1. North Carolina's statutes of limitations for claims for unpaid wages and for breach of contract bar Emerson's claim under the so-called "Compensation Agreement."
- 16. Emerson has characterized the alleged, oral "Compensation Agreement" as follows,
 - 12. Despite Defendant Emerson's work, SIS did not pay Defendants Emerson a salary or any form of compensation from 2006 to 2016, meanwhile Plaintiff Scott retained all the profits from SIS.
 - 13. In 2016, Plaintiff Scott agreed to pay Defendant Emerson \$600,000.00 to compensate him for his continued work for SIS ("Compensation Agreement").
 - 14. The Compensation Agreement was a separate and distinct agreement from the Profit Agreement and was meant to compensate Defendant Emerson for the value of his work as an employee of SIS.

ECF Doc. #48, pp. 9-10, ¶¶ 12-14 (italics added).

- 17. North Carolina's Wage and Hour Act defines "wage[s]" subject to its provisions as "compensation for labor or services rendered by an employee whether determined on a time, task, piece, job, day, commission, or other basis of calculation, and the reasonable cost as determined by the Commissioner of furnishing employees with board, lodging, or other facilities[.]" N.C. Gen. Stat. Ann. § 95-25.2.
- 18. The statute extends to "sick pay, vacation pay, severance pay, commissions, bonuses, and other amounts promised when the employer has a policy or a practice of making such payments." *Id*.
- 19. As noted *supra*, North Carolina's statute of limitations for claims of unpaid wages is two years. See N.C.G.S. § 95-25.22(f).
- 20. The limitations period on an action for unpaid wages begins to run when the promise is broken. *Hamilton v. Memorex Telex*Corp., 454 S.E.2d 278, 282 (N.C. App. 1995), disc. review denied, 456

 S.E.2d 830, 831 (N.C. 1995).
- 21. Emerson admits that Scott made payments to him of\$100,000 under the alleged oral so-called "Compensation Agreement" in

both 2016 and 2017 but asserts that Scott "failed or refused to make timely payment thereafter." ECF Doc. 48, p. 10, ¶ 15.

- 22. Regardless of the six-figure sum to which Emerson now asserts entitlement, Emerson did not make any claim against Scott for breach of the alleged "Compensation Agreement" until December 2, 2021. See ECF Doc. #30.
- 23. It is not disputed between the parties that Scott and Jodie Dimmick sold their interest in Stanly Insurance under the Agreement as of January 1, 2018. See Doc. 45-1, p. 2.
- 24. Accordingly, even accepting as true everything Emerson alleges, it is inconceivable that there could have been more "compensation" due from Scott to Emerson following January 1, 2018, when the business was sold and came under Emerson's control.
- 25. If any agreement should persist post-closing, Scott would in effect be paying compensation to Emerson for services Emerson would be rendering to his own company.

¹ Emerson irreconcilably asserts in Counterclaim I that he is due both \$300,000 and \$400,000. Compare ECF Doc. #48, p. 11, ¶ 25 (asserting Scott failed or refused "to pay the remaining \$300,000 owed to Defendant Emerson") and $ad\ damnum$ clause, id. (demanding "damages in the amount of \$400,000.00").

- 26. Emerson now alleges that Scott failed to make payment as agreed but did not file any claim alleging failure to pay "compensation" until December 2, 2021, more than three years (and almost four years) after the last date on which he could have expected payment, i.e., January 1, 2018, the last date Scott had any ownership or involvement in the business.
- 27. Thus, even if deemed a claim for breach of contract generally as opposed to a claim for unpaid wages within the scope of North Carolina's Wage and Hour Act, Emerson's claim for alleged non-payment under the alleged oral "Compensation Agreement" is timebarred. N.C.G.S. § 1-52(1).

WHEREFORE, Plaintiffs/Counterclaim Defendants Scott and Jodie Dimmick pray the Court to DISMISS WITH PREJUDICE Emerson's Counterclaim Count I – alleging breach of a so-called oral "Compensation Agreement" – as time-barred.

2. North Carolina's statute of limitations for actions on a contract bar Emerson's claim under the so-called "Profit Agreement."

- 28. North Carolina law requires that a party affirmatively establish the timeliness of his claim when the statute of limitations is raised as a defense. *Georgia-Pac. Corp., supra*, 344 S.E.2d at 304.
- 29. As noted *supra* in connection with Emerson's claim to compensation for non-payment under the alleged oral "Compensation Agreement," Emerson's claim under the alleged oral "Profit Agreement" suffers from a lack of timely assertion.
- 30. Emerson does not state anywhere in Counterclaim II when Scott promised to pay him under the so-called "Profit Agreement."
- 31. It is, however, clear from Emerson's pleading that he asserts that the alleged so-called "Profit Agreement" had been entered into sometime *prior* to execution of the Agreement on January 1, 2018. ECF Doc. #48, p. 10, ¶ 17 (referring to "understandings and agreements that were not incorporated into the written Agreement ... including, without limitation, the Profit Agreement and the Compensation Agreement") (italics added).
- 32. Moreover, Emerson asserts that as of the execution of the Agreement, the time for Scott's alleged duty to perform under the agreement had passed. See, e.g., ECF Doc. 48, ¶ 31 ("The time had

come for Plaintiff Scott to perform under the Profit Agreement and there were no conditions precedent to his performance and/or any such conditions had been met.").

- 33. Even if an unwritten promise to pay could restart the statute of limitations, Emerson does not allege any unwritten promise to pay.

 Nor does he allege any demand for payment or refusal to pay between January 1, 2018 and December 2, 2021.
- 34. Emerson's assertion of a claim of breach of contract under the alleged "Profit Agreement" is time-barred, because Emerson did not make such claim until filing his answer with counterclaims on December 2, 2021—more than three years after the latest date Scott allegedly could have been required to perform under the "Profit Agreement." ECF Doc. #30.

WHEREFORE, Plaintiffs/Counterclaim Defendants Scott and Jodie Dimmick pray the Court to DISMISS WITH PREJUDICE Emerson's Counterclaim Count II – alleging breach of the so-called oral "Profit Agreement" – as time-barred by North Carolina's statute of limitations.

- B. The Parol Evidence Rule and the Agreement's integration clause bar Emerson's Counterclaims I and II.
- 35. Emerson asserts that both the "Compensation Agreement" and "Profit Agreement" predated the execution of the Agreement, i.e., they were entered into prior to January 1, 2018. See ECF Doc. #48, p. 10, ¶ 17.
- 36. Yet Emerson directly refuted the existence of the "Compensation Agreement" and "Profit Agreement" when signing the Agreement in 2018.
 - 37. As Emerson represented in the Agreement,

Entire Agreement. This is the sole agreement among Sellers and Buyer with respect to the transactions completed hereby. There are no other agreements, promises, representations, warranties, covenants or undertakings other than those expressly set forth or referred to in this Agreement.[]

Doc. 45-1, p. 7.

38. In the face of Emerson's clear representation that no other agreements existed between the parties concerning Stanly Insurance Services, Emerson's allegation of a separate oral, yet unreferenced, agreement in the nature of a "Compensation Agreement" is spurious.

39. Emerson nevertheless, without substantiation, alleges the following,

The conduct of the Parties in the performance of the Agreement and the operation of [Stanly Insurance Services] makes clear there were understandings and agreements that were not incorporated into the written Agreement and are enforceable among the Parties including, without limitation, the Profit Agreement and the Compensation Agreement.

ECF Doc. #48, p. 10, ¶ 17.

- 40. Emerson states nowhere in his pleading how "conduct of the Parties in the performance of the Agreement... makes clear" the existence of other agreements between the parties. See generally ECF Doc. #48.
- 41. Further, Emerson alleges no fraud, mistake, mental incapacity or other exception to the Parol Evidence in the Parties' dealings. See *id*.
- 42. Emerson's Counterclaims I and II run directly contrary to the Agreement's integration clause and violate the Parol Evidence Rule.²

² As explicated more fully in the brief accompanying this motion, the contents of which are incorporated herein by reference, Plaintiffs have themselves sought reformation of the Agreement as a form of alternative relief. See ECF Doc. #45, pp. 12-15, ¶¶ 59-69. However,

- 1. The Parol Evidence Rule and the Agreement's integration clause bar Emerson's claim for payment under the alleged so-called "Compensation Agreement."
- 43. It is undisputed that the parties' Agreement was dated as of January 1, 2018. ECF Doc. 45-1, p. 2.
- 44. The Agreement's integration clause excludes any agreement for compensation to Emerson continuing after the date of execution.

 ECF Doc. 45-1, p. 7 ("There are no other agreements, promises, representations, warranties, covenants or undertakings other than those expressly set forth or referred to in this Agreement.").

plaintiffs' prayer pertains only to the proper identification of the payees under the Agreement itself and not to the existence of any other agreement. Further, Plaintiffs have pointed specifically to the Parties' post-settlement course of dealings, which includes twenty-one months of uninterrupted conduct by Defendants consistent with Plaintiffs' assertion as to the nature of the mistaken draftsmanship. See ECF Doc. #45, pp. 4-5, \P 18-19. Plaintiffs have also expressly invoked mistake as the basis for reformation. *Id.* at p. 13, \P 62.

Defendants have made no similar allegation in the face of the Agreement's integration clause. Rather, without alleging fraud, mistake, mental capacity or other exception to the Parol Evidence Rule, Defendants merely allege that the Agreement "does not contain the 'Entire Agreement' of Parties as appears in Paragraph 8.3. of the same (sic)." ECF Doc. 48, p. 10, ¶ 16.

- 45. Emerson and Karen Dimmick have not asked the Court to reform the language of the Agreement.³
- 46. Accordingly, the Parol Evidence Rule bars Emerson's claim that any "Compensation Agreement" formed a part of the Agreement or now subsists in its own right.

WHEREFORE, Plaintiffs/Counterclaim Defendants Scott and Jodie Dimmick pray the Court to DISMISS WITH PREJUDICE Emerson's Counterclaim Count I – alleging breach of the so-called oral "Compensation Agreement" – as barred by the Parol Evidence Rule and the Agreement's integration clause.

- 2. The Parol Evidence Rule and the Agreement's integration clause bar Emerson's claim for payment under the alleged so-called "Profit Agreement."
- 47. The parties' business was sold as of January 1, 2018. ECF Doc. 45-1, p. 2.
- 48. As noted *supra*, the Agreement specifically states, "There are no other agreements, promises, representations, warranties, covenants

³ Cf. footnote 2, supra.

or undertakings other than those expressly set forth or referred to in this Agreement." ECF Doc. 45-1, p. 7.

- 49. The Agreement accordingly excluded the possibility of any ongoing so-called oral "Profit Agreement" as of the time of its execution. ECF Doc. 45-1, p. 2.
- 50. Emerson and Karen Dimmick have not stated a request for reformation of the Agreement.
- 51. The plain language of the Agreement defeats Emerson's claim for compensation under the alleged, oral so-called "Profit Agreement."
- 52. Moreover, it defies all common sense that an agreement for sale of a business interest with a value *in excess of one million dollars* would not have included an adjustment for profits unpaid as of the date of settlement and for which no claim of entitlement was made by the allegedly unpaid party until the filing of a responsive pleading in this court, almost four years after sale of the subject business.⁴ See

⁴ Plaintiffs also note the inherent implausibility of Emerson's claim *in se*. Emerson does not even specify in his pleading the amount to which he claims entitlement under the "Profit Agreement," despite now having control of SIS, further highlighting the essential vacuity of Emerson's claim.

McCleary-Evans v. Maryland Dep't of Transp., State Highway Admin., 780 F.3d 582, 585 (4th Cir. 2015) ("A complaint must contain factual allegations sufficient to raise a right to relief above the speculative level.") (cleaned up) (citations omitted).

WHEREFORE, Plaintiffs/Counterclaim Defendants Scott and Jodie Dimmick pray the Court to DISMISS WITH PREJUDICE Emerson's Counterclaim Count II – alleging breach of the so-called "Profit Agreement" – as barred by the Parol Evidence Rule and the Agreement's integration clause.

Respectfully submitted,

METTE, EVANS & WOODSIDE

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Date: February 23, 2023.